



13.02.2014

To Mark,

I would like to extend congratulations to you and your team on the outstanding result of us switching to your new hand towel, soap dispenser and toilet roll systems.

Firstly, we have had many comments from our customers that they find all systems much easier to use, and present a lot better than the standard systems we had in place.

Secondly, in the 2 months since installation, we have not had one blocked toilet, no matter how hard some customers have tried!!

Most importantly however, I am extremely satisfied with the savings we have made on all products purchased. I have noticed a dramatic reduction in the amount of toilet paper and hand soap used across the whole venue. Without going into specifics, I have calculated the savings over the last 2 months at over \$200 with a yearly forecast of savings at over \$1400.

I very much look forward to an ongoing relationship with you and everyone at The Distributors.

Kind regards,

Clint Dyer

Venue Manager

The Kewdale Tavern.